

West Portland Housing Update - Resale Only

Key Market Indicators - June 1, 2018

John L. Scott
REAL ESTATE

Home Buyers, Keep Energized



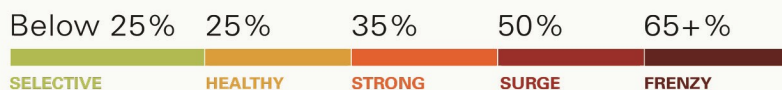
J. Lennox Scott,
Chairman and CEO

More new listings for home buyers.

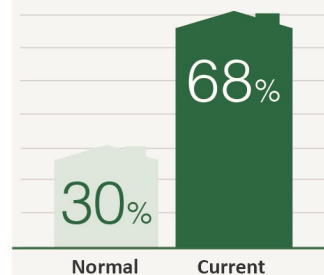
At this time of year we always see the highest number of new listings come on the market. An increase in new listings creates more opportunities for home buyers. But in today's market, it still takes an instant response when new listings come on the market.

| Price Range | Active Listings on June 1st | May New Listings | May Pending Sales | % Pending 1st 30 days (April List) | Sales Activity Indicator | Months Supply (Unsold) | Unsold Listing Supply |
|-----------------------|-----------------------------|------------------|-------------------|------------------------------------|--------------------------|------------------------|------------------------|
| 0 - 250K | 64 | 77 | 80 | 77.1% | Frenzy | 0.8 | Severe Shortage |
| 250K - 350K | 154 | 227 | 198 | 79.4% | Frenzy | 0.8 | Severe Shortage |
| 350K - 500K | 288 | 475 | 409 | 74.1% | Frenzy | 0.7 | Severe Shortage |
| 500K - 750K | 303 | 272 | 173 | 53.8% | Surge | 1.8 | Shortage |
| 750K - 1M | 108 | 69 | 30 | 41.7% | Strong | 3.6 | Low |
| 1M + | 70 | 21 | 14 | 28.1% | Healthy | 5.0 | Healthy |
| Total Activity | 987 | 1141 | 904 | 68.0% | Frenzy | 1.1 | Severe Shortage |

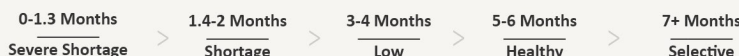
SCALE: PERCENT OF NEW LISTINGS (PENDING) IN THE FIRST 30 DAYS



Average % of New Listings (Pending) in the First 30 Days For May 2018



SCALE: MONTHS SUPPLY



AMAZING INTEREST RATES

June 1, 2018
Source: Mortgage News Daily



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